J & J Snack Foods Reports Fiscal 2026 Fourth Quarter Results

November 18, 2026

MOUNT LAUREL, N.J., Nov. 18, 2026 (GLOBE NEWSWIRE) -- J & J Snack Foods Corp. (Nasdaq: JJSF) today reported financial results for the fourth quarter ended September 26, 2026.

	Fourth Quarter		Full Year	
	Actuals	**% vs. LY**	**Actuals**	**% vs. LY**
Net Sales	$406.0M	-1%	$1,520.6M	-4%
Gross Profit	$136.9M	5%	$483.2M	3%
Operating Income	$44.9M	292%	$93.6M	11%
Net Earnings	$33.6M	195%	$71.5M	9%
Earnings per Diluted Share	$1.80	210%	$3.78	13%
Adjusted Operating Income	$34.5M	-9%	$100.2M	-7%
Adjusted EBITDA	$53.3M	-7%	$176.4M	-2%
Adjusted Earnings per Diluted Share	$1.39	-12%	$4.04	-5%

This press release contains non-GAAP financial measures. Please refer to the Non-GAAP Financial Measures section below for reconciliations to the most comparable GAAP measures.

“The fourth quarter showed momentum building as the sales environment improved and we realized the full program targeted run rate of $25 million of annualized savings under Project Apollo,” said Dan Fachner, President and CEO of J&J Snack Foods. “Gross margin expanded 200 basis points to 33.7% and we delivered Adjusted EBITDA of $53.3 million and Adjusted earnings per diluted share of $1.39, even as distribution costs increased by 21.6% amid a significant increase in freight and fuel costs. Net sales declined 1.0%. Food Service sales declined 7.4%, driven primarily by anticipated bakery reductions that outweighed growth in core churro and pretzel products, which more than offset a 17.1% increase in Retail sales and a 6.1% increase in Frozen Beverage sales.

“We expect to return to top-line growth in fiscal 2027 through core volume growth, innovation and pricing. Gross margin expanded by 210 basis points in fiscal 2026, supported by delivery of our Project Apollo initiatives and mix improvements. The next phase of Project Apollo is expected to generate an incremental $5 million in annualized run rate savings by focusing on further manufacturing efficiencies and distribution cost initiatives. With a stronger core portfolio, growing innovation pipeline, more efficient cost structure and a strong balance sheet, we are well positioned entering fiscal 2027.”

Fourth Quarter Results

Net sales decreased 1.0% from the prior year quarter to $406.0 million.

- Food Service segment net sales decreased 7.4%
- Retail Supermarket segment net sales increased 17.1%
- Frozen Beverage segment net sales increased 6.1%

Gross profit increased from $130.2 million in the prior year quarter to $136.9 million, while gross margin improved from 31.7% to 33.7%. The improvement in gross margin was supported by plant consolidation initiatives from Project Apollo, mix improvements, and raw material deflation, partially offset by higher promotional investment.

Total operating expenses of $92.0 million represented 22.7% of sales for the quarter, compared to 29.0% in the prior year quarter. Operating expenses in the quarter included a net non-recurring gain of approximately $11.9 million, largely driven by a $16 million gain from final insurance proceeds related to the Holly Ridge plant fire. Prior year quarter operating expenses included non-recurring operating expenses of approximately $24.8 million, driven primarily by $24.1 million of plant closure expenses.

- Selling and Marketing expenses increased 1.6% to $33.1 million or 8.2% of sales, up from 7.9% in the prior year quarter.
- Distribution expenses increased 21.6% to $51.3 million or 12.6% of sales, up from 10.3% in the prior year quarter. Distribution expenses increased primarily due to significantly higher freight and fuel rates.
- Administrative expenses increased 15.3% to $22.0 million or 5.4% of sales, up from 4.7% in the prior year quarter. The increase primarily was due to $2.7 million of non-recurring legal expenses.

Operating income was $44.9 million, compared to $11.5 million in the prior year quarter, while adjusted operating income was $34.5 million, compared to $37.7 million in the prior year quarter. Earnings per diluted share were $1.80, compared to $0.58 in the prior year quarter, while adjusted earnings per diluted share were $1.39, compared to $1.58 in the prior year quarter. The effective tax rate was 25.7%, compared to 4.8% in the prior year quarter. The lower effective tax rate in the prior year quarter primarily reflected a change in estimate on our blended state tax rate, and the corresponding impact on the valuation of our net deferred tax liabilities.

Food Service Segment

- Net sales of $240.2 million, a year-over-year decrease of $19.1 million or 7.4%.
- Anticipated reductions in our bakery business represented approximately half of the year-over-year decrease in net sales.
- Growth in churros and pretzels was more than offset by softness in cookies and handhelds.
- Operating income decreased $2.3 million to $19.8 million as higher distribution costs more than offset the increase in gross profit.

Retail Supermarket Segment

- Net sales of $60.2 million, a year-over-year increase of $8.8 million or 17.1%.
- Growth was driven by an increase in frozen novelties and churros.
- Operating income decreased $3.9 million to a loss of $1.5 million, driven by an increase in promotional investment, higher distribution costs, and favorable insurance recoveries in the prior year.

Frozen Beverages Segment

- Net sales of $105.7 million, a year-over-year increase of $6.1 million or 6.1%.
- Beverage sales were up 19%, partially offset by lower machine and service sales.
- Operating income increased $2.7 million to $21.4 million.

Balance Sheet, Cash Flow and Capital Allocation

The Company ended the fourth quarter with cash of $90.3 million and no long-term debt. During the fourth quarter, the Company generated operating cash flow of $69.7 million and invested $17.6 million in capital expenditures. For fiscal 2026, operating cash flow was $170.2 million and capital expenditures were $70.9 million. During fiscal 2026, 854,208 shares of common stock were repurchased for $74.7 million.

Conference Call

J&J Snack Foods Corp. will host a conference call to discuss results and business outlook today, November 18, 2026, at 10:00 a.m. Eastern Time. Investors interested in participating in the live call can pre-register by clicking on this **Registration Link** to receive the dial-in number and a personal PIN, which are required to access the conference call. The live audio webcast will be accessible on the Company's investor relations website at https://www.jjsnack.com/investors/.

About J & J Snack Foods Corp.

J & J Snack Foods Corp. (Nasdaq: JJSF) is a leader and innovator in the snack food and frozen beverage industry. For over fifty years, the company has specialized in delicious snack and beverage brands for the foodservice and retail segments, serving up fun across the U.S. market. J & J Snack Foods' core brands include SUPERPRETZEL, the #1 soft pretzel brand, ICEE and SLUSH PUPPIE frozen beverages, and Dippin' Dots, the original beaded ice cream. The company's broad brand portfolio also includes LUIGI'S Real Italian Ice, MINUTE MAID* frozen ices, WHOLE FRUIT frozen fruit bars, DOGSTERS ice cream style treats for dogs, ¡Hola! Churros, THE FUNNEL CAKE FACTORY funnel cakes and fries, and bakery brands including MARY B'S, DADDY RAY'S, COUNTRY HOME BAKERS, and HILL & VALLEY. For more information, please visit http://www.jjsnack.com. *MINUTE MAID is a registered trademark of The Coca-Cola Company.

Cautionary Statement Regarding Forward-Looking Information

This press release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements regarding the Company's expected future financial position, results of operations, revenue growth and profit levels, cash flows, business strategy, budgets, projected costs, capital expenditures, products, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include words such as "anticipate," "if," "believe," "plan," "goals," "estimate," "expect," "intend," "may," "could," "should," "will," and other similar expressions are forward-looking statements. This includes, without limitation, our statements, and expectations regarding our expectation of a return to net sales growth in fiscal 2027, the expected annualized savings from the next phase of Project Apollo, the durability of savings and efficiencies realized to date, expected trends in freight and other distribution costs, and the expected effects of our retail trade and promotional strategy, pricing initiatives, product innovation and new customer programs. Such forward-looking statements are inherently uncertain, and readers

must recognize that actual results may differ materially from the expectations of management. We do not undertake a duty to update such forward-looking statements, except as required by law. Factors that may cause actual results to differ materially from those in the forward-looking statements include consumer spending, price competition, acceptance of new products, the pricing and availability of raw materials, transportation costs, changes in the competitive marketplace, and other risks identified in our annual report on Form 10-K, and our other filings with the Securities and Exchange Commission. Many of these factors are outside of the Company's control.

Non-GAAP Financial Measures

Adjusted EBITDA consists of net earnings adjusted to exclude: income taxes (benefit); investment income; interest expense; depreciation and amortization; share-based compensation expense; net (gain) loss on sale or disposal of assets; impairment charges, restructuring costs, merger and acquisition costs, acquisition related inventory adjustments, strategic business transformation costs, integration costs, non-recurring legal expenses, gain on insurance proceeds received for damage to property, plant and equipment, and plant closure expenses. Adjusted Operating Income consists of operating income adjusted to exclude: impairment charges, restructuring costs, merger and acquisition costs, acquisition related amortization expenses and inventory adjustments, strategic business transformation costs, integration costs, non-recurring legal expenses, gain on insurance proceeds received for damage to property, plant and equipment, and plant closure expenses. Adjusted Earnings per Diluted Share consists of net earnings adjusted to exclude: impairment charges, restructuring costs, merger and acquisition costs, acquisition related amortization expenses and inventory adjustment, strategic business transformation costs, integration costs, non-recurring legal expenses, gain on insurance proceeds received for damage to property, plant and equipment, and plant closure expenses. For purposes of comparability, the income tax effect of pre-tax adjustments is determined using statutory tax rates. This press release contains certain non-GAAP financial measures; Adjusted EBITDA, Adjusted Operating Income, and Adjusted Earnings per Diluted Share. A "non-GAAP financial measure" is a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with U.S. generally accepted accounting principles ("GAAP") in the statements of income, balance sheets, or statements of cash flow of the company. Pursuant to applicable reporting requirements, the company has provided reconciliations below of non-GAAP financial measures to the most directly comparable GAAP measure. The non-GAAP financial measures presented within the Company's earnings release are not indicators of our financial performance under GAAP and should not be considered as an alternative to the applicable GAAP measure. These non-GAAP measures have limitations as analytical tools, and you should not consider them in isolation or as a substitute for analysis of our results as reported under GAAP. In addition, in evaluating these non-GAAP measures, you should be aware that in the future we may incur income, expenses, gains and losses, similar to the adjustments in this press release. Our presentation of these non-GAAP measures should not be construed as an inference that our future results will be unaffected by unusual or infrequent items. We compensate for these limitations by providing equal prominence to our GAAP results and using non-GAAP measures only as supplemental presentations. The non-GAAP measures presented are utilized by management to evaluate the Company's business performance and profitability by excluding certain items that may not be indicative of our recurring core business operating results. The Company believes that these measures provide additional clarity for investors by excluding specific income, expenses, gains, and losses, in an effort to show comparable business operating results for the periods presented. Similarly, Management believes these adjusted measures are useful performance measures because certain items included in the calculations may either mask or exaggerate trends in the Company's ongoing operating performance. See the reconciliation of Non-GAAP Financial Measures below.

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J & J SNACK FOODS CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS
(Unaudited)
(in thousands, except per share amounts)

	Quarter ended		Fiscal year ended	
	September 26, 2026	September 27, 2025	September 26, 2026	September 27, 2025
Net sales	$ 406,017	$ 410,243	$ 1,520,571	$ 1,583,233
Cost of goods sold	269,135	280,010	1,037,369	1,113,351
Gross profit	136,882	130,233	483,202	469,882
Operating expenses				
Marketing and selling	33,112	32,583	129,321	123,606
Distribution	51,286	42,177	180,700	168,305

Administrative	22,033	19,102	83,662	77,787
Intangible asset impairment charges	900	757	900	2,257
Gain on insurance proceeds received for damage to property, plant and equipment	(15,963)	-	(16,763)	(10,622)
Plant closure expenses (recoveries)	520	24,073	11,234	24,073
Other general expense	95	74	535	150
Total operating expenses	91,983	118,766	389,589	385,556
Operating income	44,899	11,467	93,613	84,326
Other income (expense)				
Investment income	754	1,248	2,978	3,596
Interest expense	(463)	(755)	(1,869)	(1,493)
Earnings before income taxes	45,190	11,960	94,722	86,429
Income tax expense	11,602	579	23,242	20,834
NET EARNINGS	$ 33,588	$ 11,381	$ 71,480	$ 65,595
Earnings per diluted share	$ 1.80	$ 0.58	$ 3.78	$ 3.36
Weighted average number of diluted shares	18,707	19,549	18,925	19,548
Earnings per basic share	$ 1.80	$ 0.59	$ 3.78	$ 3.37
Weighted average number of basic shares	18,668	19,451	18,901	19,467

J & J SNACK FOODS CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Unaudited)
(in thousands, except share amounts)

	September 26, 2026	September 27, 2025
Assets		
Current assets		
Cash and cash equivalents	$ 90,253	$ 105,893
Accounts receivable, net	189,121	184,069
Inventories	161,523	175,173
Prepaid expenses and other	18,300	13,197
Total current assets	459,197	478,332
Property, plant and equipment, at cost	1,045,472	1,009,463
Less accumulated depreciation and amortization	661,731	619,310
Property, plant and equipment, net	383,741	390,153
Other assets		
Goodwill	185,070	185,070
Trade name intangible assets, net	105,020	105,920
Other intangible assets, net	61,103	66,730
Operating lease right-of-use assets	148,481	151,538
Other	3,533	3,758
Total other assets	503,207	513,016

Total Assets	$ 1,346,145	$ 1,381,501
Liabilities and Stockholders' Equity		
Current Liabilities		
Current finance lease liabilities	$ 552	$ 563
Accounts payable	89,250	82,405
Accrued insurance liability	16,847	16,441
Accrued liabilities	23,394	12,606
Current operating lease liabilities	24,269	21,624
Accrued compensation expense	31,156	26,475
Dividends payable	14,917	15,552
Total current liabilities	200,385	175,666
Long-term debt	-	-
Noncurrent finance lease liabilities	840	1,355
Noncurrent operating lease liabilities	134,559	140,021
Deferred income taxes	97,014	91,703
Other long-term liabilities	1,690	6,061
Stockholders' Equity		
Preferred stock, $1 par value; authorized 10,000,000 shares; none issued	-	-
Common stock, no par value; authorized, 50,000,000 shares; issued and outstanding 18,646,000 and 19,440,000 respectively	70,473	139,118
Accumulated other comprehensive loss	(10,466)	(12,647)
Retained Earnings	851,650	840,224
Total stockholders' equity	911,657	966,695
Total Liabilities and Stockholders' Equity	$ 1,346,145	$ 1,381,501

J & J SNACK FOODS CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(in thousands)

	Fiscal year ended	
	September 26, 2026	**September 27, 2025**
Operating activities:		
Net earnings	$ 71,480	$ 65,595
Adjustments to reconcile net earnings to net cash provided by operating activities		
Depreciation of fixed assets	70,506	66,018
Amortization of intangibles and deferred costs	5,626	7,314
Intangible asset impairment charges	900	2,257
Losses from disposals of property & equipment	748	320
Non-cash plant closure expenses	4,529	20,845
Non-cash impairment charge	850	-
Share-based compensation	4,985	6,320
Deferred income taxes	5,414	3,949
Gain on insurance proceeds received for damage to property, plant, and equipment	(16,763)	(10,622)
Gain on insurance proceeds received in excess of operating losses recognized	-	(799)
Other	580	95
Changes in assets and liabilities, net of effects from purchase of companies		
(Increase) Decrease in accounts receivable	(4,288)	5,502
Decrease (Increase) in inventories	12,377	(2,322)
Net changes in other operating assets and liabilities	13,209	654
Net cash provided by operating activities	170,153	165,126

Investing activities:		
Purchases of property, plant and equipment	(70,889)	(82,873)
Proceeds from disposal of property and equipment	66	1,401
Proceeds from insurance for fixed assets	16,763	11,421
Net cash (used in) investing activities	(54,060)	(70,051)
Financing activities:		
Payments to repurchase common stock	(74,733)	(8,000)
Proceeds from issuance of stock	2,193	4,282
Purchase of vested employee service share units and performance share units	(1,090)	-
Borrowings under credit facility	137,000	50,000
Repayment of borrowings under credit facility	(137,000)	(50,000)
Payments for debt issuance costs	(567)	-
Payments on finance lease obligations	(527)	(238)
Payment of cash dividend	(60,688)	(60,751)
Net cash (used in) financing activities	(135,412)	(64,707)
Effect of exchange rates on cash and cash equivalents	3,679	2,131
Net (decrease) increase in cash and cash equivalents	(15,640)	32,499
Cash and cash equivalents at beginning of period	105,893	73,394
Cash and cash equivalents at end of period	$ 90,253	$ 105,893

The accompanying notes are an integral part of these statements.

J & J SNACK FOODS CORP. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited) (in thousands)

	Quarter ended		Fiscal year ended	
	September 26, 2026	**September 27, 2025**	**September 26, 2026**	**September 27, 2025**
Sales to external customers:				
Food Service	$ 240,155	$ 259,256	$ 928,264	$ 1,001,361
Retail Supermarket	60,162	51,384	222,596	213,809
Frozen Beverages	105,700	99,603	369,711	368,063
Consolidated sales to external customers	$ 406,017	$ 410,243	$ 1,520,571	$ 1,583,233
Operating Income:				
Food Service	$ 19,829	$ 22,119	$ 68,862	$ 64,794
Retail Supermarket	(1,453)	2,430	1,982	13,318
Frozen Beverages	21,351	18,613	52,851	49,529
Total Segment Operating Income	39,727	43,162	123,695	127,641
General corporate expenses	10,271	7,622	35,611	29,864
Gain on insurance proceeds received for damage to property, plant and equipment	(15,963)	-	(16,763)	(10,622)
Plant closure expense	520	24,073	11,234	24,073
Total Unallocated Operating Expenses (net)	(5,172)	31,695	30,082	43,315
Total Operating Income	$ 44,899	$ 11,467	$ 93,613	$ 84,326

J & J SNACK FOODS CORP. AND SUBSIDIARIES
NON-GAAP FINANCIAL MEASURES
(Unaudited) (in thousands)

	Quarter ended		Fiscal year ended	
	September 26, 2026	**September 27, 2025**	**September 26, 2026**	**September 27, 2025**
Reconciliation of GAAP Net Earnings to Adjusted EBITDA				
Net Earnings	$ 33,588	$ 11,381	$ 71,480	$ 65,595
Income Taxes	11,602	579	23,242	20,834
Investment Income	(754)	(1,248)	(2,978)	(3,596)
Interest Expense	463	755	1,869	1,493
Depreciation and Amortization	19,747	19,165	76,132	73,332
Share-Based Compensation	301	1,740	4,985	6,320
Gain on insurance proceeds received for damage to property, plant and equipment	(15,963)	-	(16,763)	(10,622)
Restructuring Costs	-	-	1,501	260
Non-recurring Legal Expenses	2,690	-	4,078	591
Net Loss /(Gain)on Sale or Disposal of Assets	226	171	748	320
Impairment Costs	900	757	900	2,257
Plant closure expenses/(recoveries)	520	24,073	11,234	24,073
Adjusted EBITDA	**$ 53,320**	**$ 57,373**	**$ 176,428**	**$ 180,857**
Reconciliation of GAAP Operating Income to Adjusted Operating Income				
Operating Income	$ 44,899	$ 11,467	$ 93,613	$ 84,326
Gain on insurance proceeds received for damage to property, plant and equipment	(15,963)	-	(16,763)	(10,622)
Restructuring Costs	-	-	1,501	260
Non-recurring Legal Expenses	2,690	-	4,078	591
Acquisition Related Amortization Expenses	1,408	1,443	5,626	7,314
Impairment Costs	900	757	900	2,257
Plant closure expenses/(recoveries)	520	24,073	11,234	24,073
Adjusted Operating Income	**$ 34,454**	**$ 37,740**	**$ 100,189**	**$ 108,199**
Reconciliation of GAAP Earnings per Diluted Share to Adjusted Earnings per Diluted Share				
Earnings per Diluted Share	$ 1.80	$ 0.58	$ 3.78	$ 3.36
Gain on insurance proceeds received for damage to property, plant and equipment	(0.85)	-	(0.89)	(0.54)
Restructuring Costs	-	-	0.08	0.01
Non-recurring Legal Expenses	0.14	-	0.22	0.03
Acquisition Related Amortization Expenses	0.08	0.07	0.30	0.37
Impairment Costs	0.05	0.04	0.05	0.12
Plant closure expenses/(recoveries)	0.03	1.23	0.59	1.23
Tax Effect of Non-GAAP Adjustments (1)	0.14	(0.34)	(0.09)	(0.31)
Adjusted Earnings per Diluted Share	**$ 1.39**	**$ 1.58**	**$ 4.04**	**$ 4.27**

(1) Income taxes associated with pre-tax adjustments determined using statutory tax rates



Source: J & J Snack Foods Corp.